

First Time Buyers

Movers

Switcher / Remortgage

Buy to Let

Commercial Finance

Mortgages...
Our Commitment
To you



Affinity
Advisors

We believe that professional mortgage advice can add significant value. It is because of this belief that we provide a Service that does much more than simply choose the cheapest rate.

Our range of Services includes . . .

Initial Discovery Meeting

- Identify your unique requirements
- Establishing Key Mortgage Selection Criteria

Explanation of Market Jargon

- Clear and simple explanation of any confusing mortgage terminology

Initial Research

- First Market Analysis to create lender shortlist considering:
 - ✓ Interest Rate
 - ✓ Speed of Processing
 - ✓ Financial Strength
 - ✓ Customer Service Ethic
 - ✓ Other costs

Application Support

- Assisting you in completing the Mortgage Application
- Positioning your application for approval
- Identifying and overcoming any sticking points

Detailed Research

- Selection of appropriate lender
- Selection of appropriate Life Assurance and Home Insurance Provider
- Based on up to the minute market analysis

Application Lodgement

- A detailed review of your documentation
- Packaging & preparation for approval
- Submission to Lender/Life Company

Application Management

- Follow-up service to keep your application on track
- Dealing with any issues as they arise
- Managing the Lender/Solicitor interaction
- Ensuring timely delivery of Life Assurance and Home Insurance Policies to your Lender

Ultimately managing your application to successful completion.

Third Party Management

- Communicating with your solicitor directly
- Managing the Solicitor/Lender interaction
- Co-ordination of your mortgage protection and household insurance requirements

The Final Completion Service

- Managing the final completion process in that stressful final 24 hours
- Minimising the stress involved at the final hurdle

“Professional Customer Care Programme – Our Pledge to You”

Once you have completed your mortgage, we are committed to helping and advising you on all financial matters. Our ultimate goal is to ensure we provide you with timely and professional advice when you need it most.

Some of our added value services can include:

- The ongoing review of your mortgage ensuring it's suitability to your individual needs over its duration.
- Act as an ongoing point of contact for any queries you may have.
- Keep you up to date with changes and developments in our business and the general market through regular communications.

In addition we can continue to provide ongoing professional advice in relation to:

- Protecting your home and income in relation to accident or illness.
- Ensuring sufficient Life and Serious Illness cover is in place to protect you, your family and your home as your lifestyle and requirements evolve.
- Helping you plan for retirement

We also provide in house **Educational Employee Benefit Mortgage Workshops** at no cost to employers or employees. See www.affinityadv.ie for more details.

www.affinityadv.ie

Affinity Mortgages trading as Affinity Advisors is regulated by the Central Bank of Ireland. Lending criteria Terms and Conditions apply. Security and insurance are required.

Warning: Your home is at risk if you do not keep up payments on a mortgage or any other loan secured on it.

We are founder members of The Association of Expert Mortgage Advisors. www.aema.ie

AEMA members account for in excess of 50 per cent of all mortgage intermediary business written in Ireland.

Our team is unrivalled in terms of ability, experience, and track record within the mortgage industry. We consistently achieve market leading approval levels for our customers.

We shop the market in order to save our customers time and money.

For further information log on to www.affinityadv.ie

Our commitment is to listen to you, understand your unique and individual requirements and then use our significant market expertise to secure the most suitable product to meet your needs